



Meeting Date: 7 / 10 / 12

ACTION	TYPE OF ITEM
<input type="checkbox"/> Approved Recommendation	<input checked="" type="checkbox"/> Info/Consent
<input type="checkbox"/> Ord. No(s). _____	<input type="checkbox"/> Report
<input type="checkbox"/> Res. No(s). _____	<input type="checkbox"/> Public Hearing (Info/consent)
<input type="checkbox"/> Other _____	<input type="checkbox"/> Other

Prepared By: Joseph Rodriguez Agenda Item No. I-3

Reviewed By: City Manager City Attorney Finance Other (Specify) Police

DATE: July 2, 2012

TO: City Council

FROM: Michael Henderson, General Services Superintendent   
City Manager's Office

SUBJECT: Consent to Assignment and First Amendment to Agreement with AEP California LLC for New Police Vehicle Outfitting (4844-09-CM)

**RECOMMENDATION**

That City Council approve and authorize the Mayor to execute the Consent to Assignment and First Amendment to the Agreement with AEP California LLC, transferring the agreement from TW Mobile Engineering to AEP California LLC and extending the agreement until September 1, 2013, in an annual amount not to exceed \$144,000 for a total contract amount of \$576,000, for the installation of equipment in new Police patrol black & white vehicles.

**DISCUSSION**

On April 27, 2009, the City Purchasing Division issued a competitive Request for Bids for all necessary material, equipment, personnel, supervision, secure storage, and expertise to outfit new Police patrol black & white vehicles on an as-needed basis. Fleet Services staff evaluated responses from nine outfitters and, based on bid evaluations, shop visits, and positive responses, selected TW Mobile Engineering for a three-year agreement from September 1, 2009, to September 1, 2012, with the option to renew for two additional one-year periods.

In July 2010, TW Mobile Engineering assigned Agreement No. 4844-09-CM to AEP California LLC who assumed and agreed to perform all remaining obligations of TW Mobile Engineering under the contract.

**FINANCIAL IMPACT**

This amendment provides the capacity to perform the necessary work when future Police patrol vehicle purchases are approved by City Council. Funding would be consistent with City Council approval of those vehicles.

- Attachment #1 – Consent to Assignment and First Amendment to Agreement for Trade Services
- #2 – Contract Assignment from TW Mobile Engineering to AEP California LLC

**CONSENT TO ASSIGNMENT AND FIRST AMENDMENT TO AGREEMENT FOR  
TRADE SERVICES**

This First Amendment ("First Amendment") to the Agreement for Trade Services ("Agreement") is made and entered into in the County of Ventura, State of California, this 10<sup>th</sup> day of May, 2012, by and between the City of Oxnard, a municipal corporation ("City"), and AEP California, LLC ("Contractor"). This First Amendment amends the Agreement entered into on September 1, 2009, by City and Contractor.

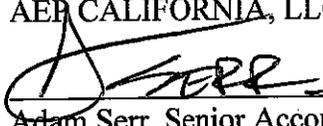
City and Contractor agree as follows:

1. In Section 3 of the Agreement, the date "September 1, 2012" is deleted and replaced with the date "September 1, 2013."
2. In Section 4 of the Agreement, the amount of "\$432,000" is deleted and replaced with the amount of "\$576,000."
3. T.W. Mobile Engineering has, subject to City consent, assigned the Agreement to Contractor. By executing this First Amendment, City consents to the assignment. In Section 12 of the Agreement, the vendor name "TW Mobile Engineering Technologies" is deleted and replaced with "AEP California, LLC."
4. As so amended, the Agreement remains in full force and effect.

CITY OF OXNARD

AEP CALIFORNIA, LLC

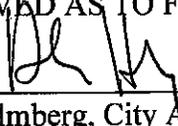
\_\_\_\_\_  
Dr. Thomas E. Holden, Mayor

  
\_\_\_\_\_  
Adam Serr, Senior Account Manager

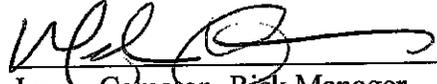
ATTEST:

\_\_\_\_\_  
Daniel Martinez, City Clerk

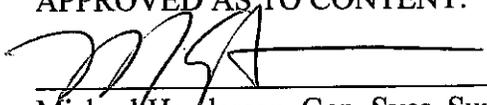
APPROVED AS TO FORM:

  
\_\_\_\_\_  
Alan Holmberg, City Attorney

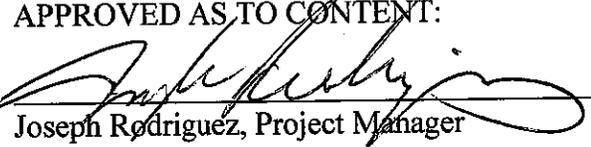
APPROVED AS TO INSURANCE:

  
\_\_\_\_\_  
James Cameron, Risk Manager

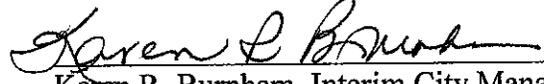
APPROVED AS TO CONTENT:

  
\_\_\_\_\_  
Michael Henderson, Gen. Svcs. Superintendent

APPROVED AS TO CONTENT:

  
\_\_\_\_\_  
Joseph Rodriguez, Project Manager

APPROVED AS TO AMOUNT:

  
\_\_\_\_\_  
Karen R. Burnham, Interim City Manager

ATTACHMENT NO. 1

PAGE 1 OF 1



**AEP**  
A SONCELL NA COMPANY



**SONCELL NORTH AMERICA**  
A PUBLIC SAFETY COMPANY

July 7, 2010

City of Oxnard, California  
Joseph Rodriguez  
Project Manager  
300 West Third Street  
Oxnard, CA 93030

RE: 2010-2011 Contract Assignment

Soncell North America, a Division of Bowmer & Kirkland Group - one of UK's largest privately owned construction and development companies - in April of 2009 has completed the strategic acquisition of US-based industry leaders in the public safety sector. Ten companies including: AEP-Arizona, AEP-California, AEP-Colorado, AEP-Nevada, AEP-New Mexico, AEP-Utah, Auto Additions, TW-Mobile Engineering, Emergency Vehicle Solutions and Patrol Power have been strategically acquired by Soncell to create AEP North America.

By fusing ten leading companies, AEP North America brings together the industry's most comprehensive portfolio of services, technologies and expertise. The combined organization has the technical resources and intellectual property required to deliver maximum value to customers.

Soncell North America offers the industry a single source with a complete range of high quality, enterprise-class solutions and multi-channel execution with its three distinctive business units: AEP North America, Soncell Products and Soncell Services. The majority of the projects that TW Mobile Engineering has performed for the City of Oxnard will best be handled by the AEP-California fleet outfitting group. The city of Oxnard will continue to receive the same service and support under the new AEP-California contract. This contract will continue to be serviced by the same team in all aspects including sales, service and production.

Upon acceptance and approval by the City of Oxnard, TW Mobile Engineering ("Assignor") hereby assigns and otherwise transfers ("assigns") to AEP-California, LLC ("Assignee") all rights, title and interest held by Assignor in and to the contract described as follows:

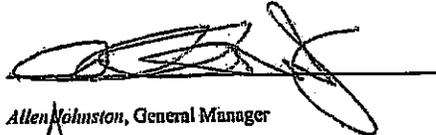
The agreement for trade services with contract number 4844-09-CM dated July 1, 2008, between TW Mobile Engineering and The City of Oxnard concerning Police vehicle outfitting services.

AEP-California, LLC ("Assignee") warrants and represents that said contract is in full force and effect and is fully assignable. TW Mobile Engineering ("Assignor") further warrants that it has the full right and authority to transfer said contract and that contract rights herein transferred are free of lien, encumbrance or adverse claim. Said contract has not been modified and remains on the terms contained therein.

AEP-California, LLC ("Assignee") hereby assumes and agrees to perform all remaining obligations of Assignor under the contract. Assignee shall be entitled to all monies remaining to be paid under the contract, which rights are also assigned hereunder.

This Assignment shall become effective as of the date last executed and shall be binding upon and inure to the benefit of all parties, their successors and assigns.

"Assignor"

  
Allen Johnston, General Manager

7/9/10

Dated

TW Mobile Engineering

"Assignee"

  
Adam Serr, Southern California Territory Sales Manager

7/9/10

Dated

AEP-California, LLC

I hereby Consent to this Assignment of Contract affirming that no modification of the contract is made or intended, except that Assignee is now and hereafter substituted for Assignor:

City of Oxnard, California

  
Joseph Rodriguez, Project Manager  
Bruce E. Dandy, Purchasing Agent

8/19/2010

Dated



ATTACHMENT NO. 2

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