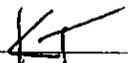
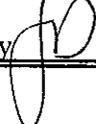




Meeting Date: 5/17/11

ACTION	TYPE OF ITEM
<input type="checkbox"/> Approved Recommendation	<input checked="" type="checkbox"/> Info/Consent
<input type="checkbox"/> Ord. No(s). _____	<input type="checkbox"/> Report
<input type="checkbox"/> Res. No(s). _____	<input type="checkbox"/> Public Hearing (Info/consent)
<input type="checkbox"/> Other _____	<input type="checkbox"/> Other _____

Prepared By: Kevin Turley  Agenda Item No. **I-4**

Reviewed By: City Manager  City Attorney  Finance  Other \_\_\_\_\_

**DATE:** May 3, 2011

**TO:** City Council

**FROM:** Michael Henderson, General Services Superintendent   
City Manager's Department

**SUBJECT:** Approval of Award of Contract A-7405 for Main Library  
HVAC Control System Project

**RECOMMENDATION**

That City Council:

1. Approve the award of Contract A-7405 to Signet Control, Inc., in the amount of \$382,600 for the Main Library's HVAC Control System, located at 251 So. A Street.
2. Authorize the Mayor to execute the contract upon receipt of all supporting contract documents.

**DISCUSSION**

On March 7, 2011, three approved vendors were solicited to provide bid proposals to provide professional services to furnish and install an Alerton HVAC Control System for the Oxnard Main Library. Alertons Specifications require the installer to be authorized, trained and have a local support staff. The City has the Alerton EMS operating on other city buildings and has not experience problems to date.

Two bids were received and one company declined to offer a bid. Of the two vendors, the lowest responsible bidder was Signet Control, Inc., with a lump sum bid of \$382,600. The scope of work includes the Energy Management System, repair or replacement of the VAV dampers, air handler controls, light controls, boiler system controls, chiller controls, and a complete system test.

This project is part of the Energy Efficiency and Conservation Block Grant Program (EECBG) and would benefit the City in its process of reducing the energy consumption expenses.

**FINANCIAL IMPACT**

Funds are available as part of the EECBG program grant, project AR-7401 for this contract.

**AGREEMENT FOR TRADE SERVICES FOR PUBLIC PROJECT**  
**Contract No. A-7405**

This Agreement for Trade Services for Public Project ("this Agreement") is entered into in Ventura County, California, this 4th day of May, 2011, by and between the City of Oxnard ("City") and Signet Controls, Inc ("Vendor"), with regard to public work to provide professional services in the installation of a HVAC Control Systems for the City's Main Library, subject to the following terms and conditions:

1. Vendor shall provide to City the following services: Furnish, install and test an Open Protocol BACnet Direct Digital Control system manufactured by Alerton Technologies, Inc. This agreement includes scope of work per Exhibit A.
2. Vendor shall provide such services according to the following schedule: Start date May 18, 2011 and end date May 18, 2012. Vendor shall be excused for delays resulting from causes beyond the control of Vendor.
3. This Agreement shall begin on May 18, 2011, and shall end on May 18, 2012. City may terminate this Agreement at any time, with or without cause, by giving written notice to Vendor, specifying the effective date of termination. Unless City asserts that Vendor has breached the Agreement, City agrees to pay Vendor in full for all services satisfactorily performed as of the effective date of termination, including any expenditures incurred on City's behalf, whether for the employment of third parties or otherwise. If City pays for any materials, City shall be entitled to the title and possession of such materials.
4. City shall pay Vendor \$382,600 for the services, as follows: per Exhibit A.
5. a. Vendor agrees to indemnify, hold harmless and defend City, its City Council, and each member thereof, and every officer, employee, representative or agent of City, from any and all liability, claims, demands, actions, damages (whether in contract or tort, including personal injury, death at any time, or property damage), costs and financial loss, including all costs and expenses and fees of litigation or arbitration, that arise directly or indirectly from any acts or omissions related to this Agreement performed by Vendor or Vendor's agents, employees, subconsultants, subcontractors, or other persons acting on Vendor's behalf. This agreement to indemnify, hold harmless and defend shall apply whether such acts or omissions are the product of active negligence, passive negligence, or acts for which Vendor or Vendor's agents, employees, subconsultants, subcontractors, or other persons acting on Vendor's behalf would be held strictly liable.  
  
b. Vendor shall continuously maintain adequate protection of all Vendors' work from damage and shall protect the City's property from any and all injury or loss arising in connection with this Agreement. Vendor shall take all necessary precaution for the safety of employees on the job and shall comply with all applicable provisions of federal, state and municipal safety laws and building codes to prevent accidents or injury to persons on, about or adjacent to any premises where the work is being performed.
6. a. Vendor shall obtain and maintain during the performance of any services under this Agreement the insurance coverages specified in Exhibit INS-D, attached hereto and incorporated herein by reference, issued by a company satisfactory to the Risk Manager, unless the Risk

Manager waives, in writing, the requirement that Vendor obtain and maintain such insurance coverages.

b. Vendor shall, prior to performance of any services, file with the Risk Manager evidence of insurance coverage as specified in Exhibit INS-D.

c. Maintenance of insurance coverages by Vendor is a material element of this Agreement. Vendor's failure to maintain or renew insurance coverages or to provide evidence of renewal may be considered a material breach of this agreement.

7. In performing services under this Agreement, Vendor is an independent contractor. Vendor and Vendor's agents, employees, subcontractors and other persons acting on Vendor's behalf are not officers or employees of City.

8. Vendor shall not, without the written consent of City's Purchasing Officer, assign this Agreement, or any interest therein, or any money due thereunder.

9. This is an agreement for public work, as defined in Chapter 1 of Part 7 of Division 2 of the Labor Code, to which Labor Code Section 1771 applies. In providing services under this Agreement, Vendor shall comply with all applicable laws, ordinances and regulations, including the laws contained in sections 1720 through 1861 of the California Labor Code. Vendor shall pay prevailing wages to all workers employed to provide services under this Agreement. Before providing services under this Agreement, Vendor shall obtain all required licenses and permits, including a City business license and a State contractor's license, classification C-20 Heating, Ventilating and Air-Conditioning Contractor.

10. This Agreement may be amended only by a written document signed by both City and Vendor.

11. Any notices to Vendor may be delivered personally or by mail addressed to: Signet Controls, Inc., c/o Art Salas, PM, 15350 Mallory Court, Moorpark, CA 93021. Any notices to City may be delivered personally or by mail addressed to: City of Oxnard, General Services Department, c/o Kevin Turley, PM, 1060 Pacific Ave. Bldg#3, Oxnard, CA 93030.

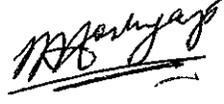
12. This Agreement constitutes the entire agreement of City and Vendor regarding the subject matter described herein and supersedes all prior communications, agreements and promises, either oral or written.

### 13. Maintenance and Inspection of Records

Vendor agrees that City or its auditors shall have access to and the right to audit and reproduce any of Vendor's relevant records to ensure that City is receiving all services to which City is entitled under this Agreement or for any other purpose relating to the Agreement. Vendor shall maintain and preserve all such records for a period of at least three years after the expiration of this Agreement, or until an audit has been completed and accepted by City. Vendor agrees to maintain all such records in City or to promptly reimburse City for all reasonable costs incurred in conducting the audit at a location other than in City, including but not limited to expenses for personnel, salaries, private auditor, travel, lodging, meals and overhead.

CITY OF OXNARD

SIGNET CONTROL, INC.

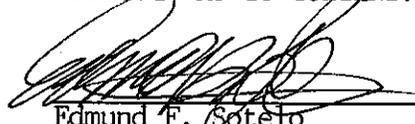


\_\_\_\_\_  
Dr. Thomas E. Holden, Mayor

\_\_\_\_\_  
Navin Kashyap, President

APPROVED AS TO CONTENT:

ATTEST

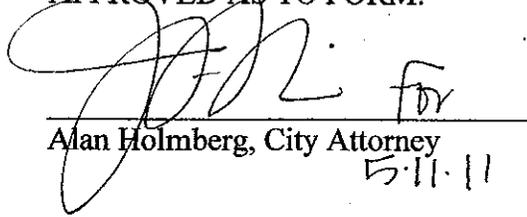
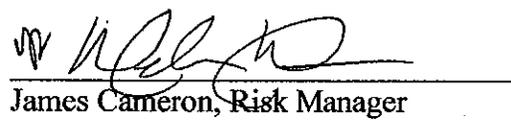


\_\_\_\_\_  
Edmund F. Sotelo  
City Manager

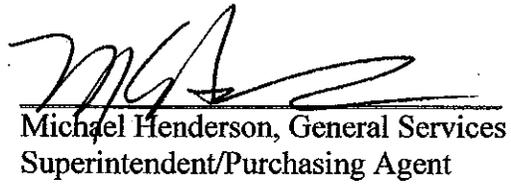
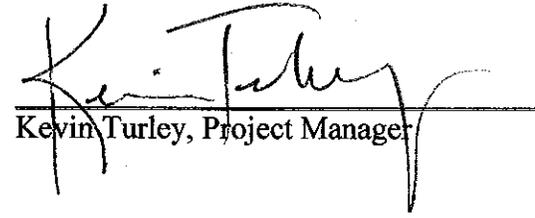
\_\_\_\_\_  
Daniel Martinez, City Clerk

APPROVED AS TO FORM:

APPROVED AS TO INSURANCE:

  
\_\_\_\_\_  
Alan Holmberg, City Attorney  
5.11.11  
\_\_\_\_\_  
James Cameron, Risk Manager

DEPARTMENTAL APPROVAL AS TO CONTENT AND AMOUNT:

  
\_\_\_\_\_  
Michael Henderson, General Services  
Superintendent/Purchasing Agent  
\_\_\_\_\_  
Kevin Turley, Project Manager

CITY OF OXNARD  
CONTRACT A-7405

CERTIFICATE OF COMPLIANCE  
STATE AND LOCAL REQUIREMENTS

The following certifications are required by city ordinance or state law and must be filed with the City **prior to final execution of the contract**. The contractor shall submit original signed copies of certifications for the contractor and all covered sub-contractors.

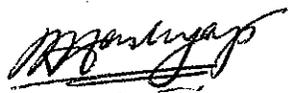
1. CERTIFICATION OF NON-SEGREGATED FACILITIES – (REQUIRED FOR ALL CONTRACTS EXCEEDING \$10,000 AND FOR ALL FEDERALLY-FINANCED PROJECTS).

I certify that I do not and will not maintain or provide for my employees any segregated facilities at any of my establishments, and that I do not and will not permit my employees to perform their services at any location, under my control, where segregated facilities are maintained. I agree that a breach of this certification is a violation of the equal opportunity clause of this contract. As used in this certification, the term "segregated facilities" means any waiting rooms, work area, rest rooms and wash rooms, restaurants and other eating areas, time clocks, locker rooms and other storage or dressing areas, parking lots, drinking fountains, recreation or entertainment areas, transportation, and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, creed, color, or national origin, because of habit, local custom, or otherwise. I agree that (except where I have obtained identical certifications from proposed contractors for specific time periods) I will obtain identical certifications from proposed subcontractors prior to the award of subcontracts exceeding \$10,000 which are not exempt from provisions of the equal opportunity clause, and that I will retain a copy of these certifications in my files.

2. CERTIFICATION REGARDING WORKERS'S COMPENSATION

I am aware of the provisions of Section 3700 of the Labor Code which requires every employer to be insured against liability for worker's compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the work of this contract.

SIGNET CONTROLS INC.  
FIRM/COMPANY NAME

  
SIGNATURE OF  
AUTHORIZED REPRESENTATIVE

NAVIN KASHYAP, PRESIDENT  
NAME AND TITLE OF  
AUTHORIZED REPRESENTATIVE

05/09/11  
DATE OF EXECUTION

# CERTIFICATE OF LIABILITY INSURANCE

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

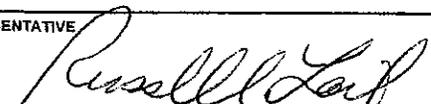
<b>PRODUCER</b> Springbrook Insurance Agency 12975 Brookprinter Pl Ste 120 Poway, CA 92064-8894 Russell Lail	858-391-3001 858-391-3010 <b>CONTACT NAME:</b> Leigh Shelton <b>PHONE (A/C, No, Ext):</b> 858-391-3001 <b>FAX (A/C, No):</b> 858-391-3010 <b>E-MAIL ADDRESS:</b> leigh@springbrookins.com <b>PRODUCER CUSTOMER ID #:</b> SIGNE-1														
<b>INSURED</b> Signet Controls, Inc. Attn: Navin Kashyap 15350 Mallory Court Moorpark, CA 93021-3254	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="text-align: center;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: center;">NAIC #</th> </tr> <tr> <td>INSURER A : USF Insurance Company</td> <td></td> </tr> <tr> <td>INSURER B : Southern Insurance Company</td> <td style="text-align: center;">19216</td> </tr> <tr> <td>INSURER C :</td> <td></td> </tr> <tr> <td>INSURER D :</td> <td></td> </tr> <tr> <td>INSURER E :</td> <td></td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : USF Insurance Company		INSURER B : Southern Insurance Company	19216	INSURER C :		INSURER D :		INSURER E :		INSURER F :	
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INSURER E :															
INSURER F :															

**COVERAGES**                      **CERTIFICATE NUMBER:**                      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS														
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	X		CIP104017	11/29/10	11/29/11	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td>EACH OCCURRENCE</td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>DAMAGE TO RENTED PREMISES (Ea occurrence)</td><td style="text-align: right;">\$ 100,000</td></tr> <tr><td>MED EXP (Any one person)</td><td style="text-align: right;">\$ 5,000</td></tr> <tr><td>PERSONAL &amp; ADV INJURY</td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>GENERAL AGGREGATE</td><td style="text-align: right;">\$ 2,000,000</td></tr> <tr><td>PRODUCTS - COMP/OP AGG</td><td style="text-align: right;">\$ 2,000,000</td></tr> <tr><td></td><td style="text-align: right;">\$</td></tr> </table>	EACH OCCURRENCE	\$ 1,000,000	DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 100,000	MED EXP (Any one person)	\$ 5,000	PERSONAL & ADV INJURY	\$ 1,000,000	GENERAL AGGREGATE	\$ 2,000,000	PRODUCTS - COMP/OP AGG	\$ 2,000,000		\$
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A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	X		CIP104017	11/29/10	11/29/11	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td>COMBINED SINGLE LIMIT (Ea accident)</td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>BODILY INJURY (Per person)</td><td style="text-align: right;">\$</td></tr> <tr><td>BODILY INJURY (Per accident)</td><td style="text-align: right;">\$</td></tr> <tr><td>PROPERTY DAMAGE (Per accident)</td><td style="text-align: right;">\$</td></tr> <tr><td></td><td style="text-align: right;">\$</td></tr> <tr><td></td><td style="text-align: right;">\$</td></tr> </table>	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000	BODILY INJURY (Per person)	\$	BODILY INJURY (Per accident)	\$	PROPERTY DAMAGE (Per accident)	\$		\$		\$		
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E	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A	X	WSI0046647	02/18/11	02/18/12	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td><input checked="" type="checkbox"/> WC STATU-TORY LIMITS</td> <td><input type="checkbox"/> OTH-ES</td> <td></td> </tr> <tr><td>E.L. EACH ACCIDENT</td><td style="text-align: right;">\$ 1,000,000</td><td></td></tr> <tr><td>E.L. DISEASE - EA EMPLOYEE</td><td style="text-align: right;">\$ 1,000,000</td><td></td></tr> <tr><td>E.L. DISEASE - POLICY LIMIT</td><td style="text-align: right;">\$ 1,000,000</td><td></td></tr> </table>	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS	<input type="checkbox"/> OTH-ES		E.L. EACH ACCIDENT	\$ 1,000,000		E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000		E.L. DISEASE - POLICY LIMIT	\$ 1,000,000			
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E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000																				
E.L. DISEASE - POLICY LIMIT	\$ 1,000,000																				

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES** (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
 The City of Oxnard, it's officers, agents, employees, and volunteers are included as additional insureds with regards to Contract Reference #A-7405. Coverage is primary and non-contributory.

<b>CERTIFICATE HOLDER</b>  City of Oxnard Risk Manager Reference #A-7405 300 W. Third St. #302 Oxnard, CA 93030	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE Russell Lail <div style="text-align: right; font-family: cursive; font-size: 1.2em;">  </div>
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Policy Number: CIP104017  
Insured: Signet Controls, Inc.

Commercial General Liability  
CG 20 10 10 93

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY**

**ADDITIONAL INSURED—OWNERS, LESSEES OR  
CONTRACTORS (FORM B)**

**This endorsement modifies insurance provided under the following:**

**COMMERCIAL GENERAL LIABILITY COVERAGE PART.**

**SCHEDULE**

**Name of Person or Organization:**

City of Oxnard, Risk Manager  
Reference # A-7405  
300 West Third St. #302  
Oxnard, CA. 93030

WHO IS AN INSURED (Section II) is amended to include as an insured the person or organization shown in the Schedule, but only with respect to liability arising out of your ongoing operations performed for that insured.

- a. City of Oxnard, its officers, agents, employees, and volunteers are to be covered as additional insureds.
- b. For any claims related to this project, named insured's insurance coverage shall be primary.
- c. Each insurance policy required shall be endorsed that a thirty (30) day notice be given to The City of Oxnard in the event of cancellation or modification to the stipulated insurance coverage.

CG 20 10 10 93

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED-PRIMARY AND NON-CONTRIBUTORY-OWNERS, LESSEES OR  
CONTRACTORS-COMPLETED OPERATIONS

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SCHEDULE

Name of Additional Insured Person(s) Or Organization(s):	Location And Description of Completed Operations
City of Oxnard, it's officers, agents Employees and volunteers Attn: Risk Manager Reference # A-7405 300 West Third St. #302 Oxnard, CA. 93030	Reference No. A-7405
Information required to complete this Schedule, if not shown above, will be shown in the Declarations	

**Section II-Who Is An Insured** is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury" or "property damage" caused, in whole or in part, by "your work" at the location designated and described in the schedule of this endorsement performed for that additional insured and included in the "products-completed operations hazard".

It is agreed that the insurance provided for the benefit of the above additional insured(s) shall be Primary

and Non-Contributory, but only with respect to liability for "bodily injury, "property damage", or "personal advertising injury" caused, in whole or in part by:

- 1 Your acts of omissions; or
- 2 The acts or omissions of those acting on your behalf;

In the performance of your ongoing operations for the additional insured(s) at the location(s) listed above.

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY**

**DESIGNATED INSURED**

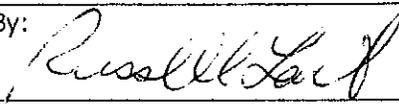
This endorsement modifies insurance provided under the following:

- BUSINESS AUTO COVERAGE FORM
- GARAGE COVERAGE FORM
- MOTOR CARRIER COVERAGE FORM
- TRUCKERS COVERAGE FORM

With respect to coverage provided by this endorsement, the provisions of the Coverage Form apply unless modified by this endorsement.

This endorsement identifies person(s) or organization(s) who are "insureds" under the Who is an Insured Provision of the Coverage Form. This endorsement does not alter coverage provided in the Coverage Form

This endorsement changes the policy effective on the inception date of the policy unless another date is indicated below.

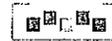
Endorsement Effective: 05/06/2011	Countersigned By: 
Named Insured: Signet Controls, Inc.	Russell Lail (Authorized Representative)

**SCHEDULE**

<b>Name of Person(s) or Organization(s):</b>  <b>City of Oxnard</b> <b>its respective elected officials, officers, employees, agents and volunteers</b> <b>300 West 3rd Street Suite 302</b> <b>Oxnard, CA. 93030</b>
--

(If no entry appears above, information required to complete this endorsement will be shown in the Declarations as applicable to the endorsement.)

Each person or organization shown in the Schedule is an "insured" for Liability Coverage, but only to the extent that person or organization qualifies as an "insured" under the Who Is An Insured Provision contained in Section II of the Coverage Form.


**signet controls, inc**
OPEN AUTOMATION SOLUTIONS

 15350 Mallory Court, Moorpark, CA 93021  
 Phone - (805) 990-8846/ Fax - (877) 888-4648

Ref.: SCSA10-198\_City\_of\_Oxnard

**Date:04/26/2011**
**Attn: City of Oxnard**
**Subject: SCSA10-198– City of Oxnard Library Retrofit, Oxnard, CA**

Signet Controls, Inc. would like to thank you for presenting us with the opportunity to work with your organization on the Oxnard Library Retrofit project. We are pleased to provide the following proposal for your consideration.

**General**

Our proposal is based on the As-Built (dated 11/21/89), and attached points list for this project. Please refer to the Clarifications portion for further information.

Signet Controls, Inc. proposes to install an **Open Protocol BACnet** Direct Digital Control system manufactured by Alerton Technologies, Inc. We would like to confirm that our proposed system complies with all functional aspects of the specifications section 23 09 23, attached.

The following pages describe the scope of work:

Qty	Mechanical System to be Controlled	Details
5#	Air Handling Units	See attached list for data points information
1#	Boiler System consisting of 2 Boilers, 2 Pumps, and associated valves	
2#	Chilled Water Systems	
83#	VAV Units	
1#	Repair and Replacement of Piping Insulation where necessary	
1#	Air Balance of Air Handlers and VAV boxes	
1#	Lighting Control Panel to replace SLCP-1	
1#	Demolition and reuse of existing Controls Panels	
1#	Set of Transformer Panels as needed to Support VAV boxes, 110 VAC by City	
	<b>EMS Management Station</b>	
1	Updated Workstation Software including Graphics for Alerton Control System	
1	Global Control Panel	

Add Alternate:

Qty	Mechanical System to be Controlled	Details
1#	AC Unit in IDF room	

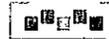
**Clarifications**

1. We have included for project management, programming, start-up, standard commissioning and training for the Energy Management System in our proposal
2. 110 VAC for the Energy Management Control System and devices shall be provided by Site Electrical Contractor
3. Hi-Speed Broadband connectivity, associated network components, requisite IP addresses and any necessary requirements for remote access to the Alerton Control System shall be provided by Owner.

**Installation - Conduit by Signet Controls Inc.**

Signet Controls, Inc. intends to install the Energy Management System according to applicable local and NEC codes. As specified necessary Conduit / Flex / Wire mold for the HVAC control system shall be utilized by Signet Controls. The

**"Open Automation Solutions"**



**signet controls, inc**

OPEN AUTOMATION SOLUTIONS

15350 Mallory Court, Moorpark, CA 93021  
Phone - (805) 990-8846 / Fax - (877) 888-4648

Ref.: SCSA10-198\_City\_of\_Oxnard

conduit shall be EMT or Aluminum Flex. EMT compression steel non-throated connectors and coupling shall be utilized for installation. Existing conduit will be reused as appropriate.

**Training** – Included in this proposal (40 hrs)

**Warranty** - One year parts and labor.

**Exclusions**

- Supply & installation of Mechanical Equipment & Control dampers of any kind
- Smoke Detectors, Fire Smoke Dampers, actuators and end switches. Any work related to Fire/Life Safety System (including interlocking to RTU's & MAU's)
- CCIP/ OCIP, Permits and Bonds for any activity
- Overtime or After-hours work
- Water Balancing, Pre balance of system prior to controls upgrade. Motor Starters (modifications or upgrades), VFD's, Access Doors and Mechanical Equipment Start-up.
- Mechanical deficiencies or original system design deficiencies.
- Concrete/asphalt cutting, removal or patching, trenching or back filling, painting, coring, Core Drilling and X-ray's
- Man/material hoists
- Certification of Air Balance by NEBB, AABC or other certification authority.
- Handling / Removal of any hazardous materials or asbestos, as described in the project manuals
- Replacement of damaged ceiling tiles
- Water treatment
- Any work not mentioned above
- Rigid conduit system is excluded from this proposal

**Proposal Summary**

The above scope of work shall be performed at a net sum of.....\$378,000.00

The add alternate of 1# AC unit will be performed at a net sum of.....\$4,600.00

The Additional alternate Bonding price to be provided at later date.....\$

Proposals include all taxes and are valid for thirty (30) days.

Thank you for the opportunity to earn your business. Please feel free to contact me for any clarifications you may need.

**Proposed by:**

**Accepted by:**

*Art Salas*

Art Salas  
Signet Controls, Inc.  
(805) 990 6825  
Asalas@signetcontrols.com

\_\_\_\_\_  
Name & Title

\_\_\_\_\_  
Signature & Date

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**May 11, 2011**

**Payment Schedule**

<b>Period End</b>	6/30/2011	7/30/2011	8/30/11	9/30/2011	10/30/2011	11/30/2011
<b>Gross Bill</b>	\$ 223,629.70	35,200.20	45,145.80	64,850.70	17,599.60	15,495.29
<b>Retention</b>	\$ 11,181.49	1,759.60	2,257.34	3,242.53	879.98	
<b>Net Bill</b>	\$ 212,448.22	\$33,440.24	\$42,888.46	\$61,608.17	\$16,719.62	\$15,495.29

Please feel free to contact us if you need more information. Payment Schedule is based on November completion, and is subject to change with any modification to project schedule.

Thanks and best regards,

*Art Salas*

Art Salas  
Signet Controls, Inc.  
(805) 990 6825  
[asalas@signetcontrols.com](mailto:asalas@signetcontrols.com)

**"Open Automation Solutions"**





Project Name : Update HVAC DDC				
System : SF-1/RF-1 (Typical for SF-2/RF-3-SF-5/RF-5)				
Typical of : 1				
Location : Oxnard				
Controller Type : VLCA 1688				
Date : 10/22/2010				
Pt Type	Point Description	Panel Equipment	Field Equipment	Remarks
S#	SF-1/RF-1 Unit (Typical for 5 Units )			
BO	Supply Fan VSD Enable/Disable			
BI	Supply Fan VSD Status		From VFD	
AO	Supply Fan VSD Speed			
AI	Supply Fan VSD Alarm		From VFD	
BO	Return Fan VSD Enable/Disable			
BI	Return Fan VSD Status		From VFD	
AO	Return Fan VSD Speed			
AI	Return Fan VSD Alarm		From VFD	
AI	Return Air Temp		Duct Temp Sensor	
AI	Supply Air Temp		Duct Temp Sensor	
AI	Mixed Air Temp		Duct Temp Sensor	
AI	Filter Status		Diff.Pressure Sensor	
BI	SF Duct Smoke Status			
BI	RF Duct Smoke Status			
AI	Duct Static Pressure			
AI	Building Static Pressure			
AO#3	OSA.EA/RA Damper motors			

